



ENTREPRENEUR & EXECUTIVE

READING

Startup Leadership: How Savvy Entrepreneurs Turn Their Ideas Into Successful Enterprises

<http://derekidow.com/books>

STAGES OF BUSINESS GROWTH

<https://hbr.org/1983/05/the-five-stages-of-small-business-growth>

Heart, Smarts, Guts and Luck: Anthony K. Tjan, Richard J. Harrington and Tsun-Yan Hsieh

<http://www.hsgl.com/>

<https://hbr.org/2009/03/great-entrepreneurs-secret-sma/>

LEADERSHIP ASSESSMENTS

Let's understand what drives your entrepreneurial spark. Take the Entrepreneurial Aptitude Test online. <http://www.hsgl.com>

It's good to understand your personality better and how this impacts on your work. Take the free personality test online. <http://www.16personalities.com/>

What do you value most in life?

To help you clarify what you most hold dear, take the free assessment online and complete the exercise at the end of your self assessment report.

<https://www.valuescentre.com/our-products/products-individuals/personal-values-assessment-pva>

Use the worksheets on the next pages to help with your assessment.



WHAT KIND OF ENTREPRENEUR ARE YOU?

Look at your results of taking the Entrepreneurial Aptitude Test online. <http://www.hsgl.com>

What entrepreneurial traits did the aptitude test suggest for you? How accurate a description was this you?

How do your entrepreneurial tendencies help you in your role?

How might your natural entrepreneurial tendencies hinder your success in the coming year?

What else did you learn about yourself from completing the Entrepreneurial Aptitude test?



SO, LET'S GET PERSONAL?

Look at the results of your free personality test online. <http://www.16personalities.com/>

What personality type did the assessment test suggest for you? How accurate a description was this you?

How do your natural behavioural tendencies help you in your role?

How do your natural behavioural tendencies hinder your success?

What else did you learn about yourself from completing the 16 personalities test?



WHAT DO YOU VALUE MOST IN LIFE?

Look at the results of your free online values assessment.

<https://www.valuescentre.com/our-products/products-individuals/personal-values-assessment-pva>

How well do you think you are living up to those values through your work?

What, if anything, might need to shift for you to be fully able to live and work by your personal values?



LEADERSHIP SMARTCUTS



WANT MORE LEADERSHIP SMARTS?

Check out the Collider Bonuses online <http://www.julietreanor.com/collider/>